

Job Description

Company	C5i
Position Title	Pre-Sales
Reporting to	Director
Schedule	Full-Time
Work Location	Bengaluru

Overview

C5i

C5i is a pure-play AI & Analytics provider that combines the power of human perspective with AI technology to deliver trustworthy intelligence. The company drives value through a comprehensive solution set, integrating multifunctional teams that have technical and business domain expertise with a robust suite of products, solutions, and accelerators tailored for various horizontal and industry-specific use cases. At the core, C5i's focus is to deliver business impact at speed and scale by driving adoption of AI-assisted decision-making.

C5i caters to some of the world's largest enterprises, including many Fortune 500 companies. The company's clients span Technology, Media, and Telecom (TMT), Pharma & Lifesciences, CPG, Retail, Banking, and other sectors. C5i has been recognized by leading industry analysts like Gartner and Forrester for its Analytics and AI capabilities and proprietary AI-based platforms.

Global offices

United States | Canada | United Kingdom | United Arab of Emirates | India

Job Responsibilities

- Develop RFP, RFQ, and RFI written responses for unique studies as per the guidance of internal stakeholders.
- The role will require the selected analyst to understand client's requirement, perform initial research, and propose winning solutions.
- Editing, proofreading, and rewriting final output for quality of grammar, context, organization, consistency of message, and presentation.
- Keeping standard text current and accurate in conjunction with subject matter experts and populates proposals with the standard text; assists in keeping proposal content library organized.
- Ensuring high quality samples are developed for unique requirement.
- Responsible for coordinating with research and client support teams to ensure client's questions are answered properly.

- Participating in calls with clients, understanding their requirement, and proposing solutions over the call or as follow-up whenever required. Also, enabling business development /sales team members with high quality responses for the questions asked by the client.

Essential Qualifications:

- Education: Post Graduate Degree
- Advanced MS Word, PowerPoint, and keyboarding skills; Intermediate Excel
- Should have excellent communication skills in English – Both written as well as spoken
- Should be able to coordinate well with multiple stakeholders in the organization.

Desired Skill:

Priority 1: Business Writing and PowerPoint

Priority 2: Desk research

Priority 3: Knowledge of analytics services or product offerings

C5i is proud to be an equal opportunity employer. We are committed to equal employment opportunity regardless of race, color, religion, sex, sexual orientation, age, marital status, disability, gender identity, etc. If you have a disability or special need that requires accommodation, please keep us informed about the same at the hiring stages for us to factor necessary accommodations.